

Stock Symbol : 6811

AI

AEB

an Acer Group Company

Acer E-Enabling Service Business Inc.

Nov. 2024

Company Profile

Company	ACER E-ENABLING SERVICE BUSINESS INC.
Office	Taipei, Taichung, Kaohsiung, Shanghai, Hanoi
Date of Incorporation	2012 / 2 / 22
Capital Stock	4.14 (100 Million NTD)
2023 Net Revenues	75.5 (100 Million NTD)
Management Team	Chairman: Jason Chen / President: Sandy Chou / CFO: Kevin Cheng
# of Employees	325

Mission

Enterprise AI Accelerator

Align global best practices. Enable business transformation.



AEB (Acer e-Enabling Service Business Co., Ltd) was incorporated in 2012 as a key strategic investment of global IT leader Acer Inc. in the cloud and IT service segment. AEB aims to be the smart partner of enterprises in pursuit of digital transformation. Ally with over 200 global top technology vendors, AEB is committed to bring corporates with proven and best-in-class solutions using Gen AI, big data, AR/VR/MR, blockchain, AIoT, etc. It serves more than 2,000 companies across diversified industries, including high-tech, public sector, finance, tradition, telecommunications, manufacturing, retail, logistics and healthcare.

ICT Industry Trends

- By 2032, generative AI is expected to account for 10% to 12% of IT hardware, software services, advertising spending, and gaming market expenditures, compared to less than 1% currently. — *Source: Bloomberg*
- Worldwide spending on AI solutions will grow to more than US\$500 billion in 2027. In Taiwan, the AI platform market is forecasted to grow from US\$66.9 million in 2023 to \$83.9 million in 2024, with a remarkable 25.4% annual growth rate." — *Source: IDC*
- The global spending on cybersecurity and risk management products and services reached \$195 billion in 2023, and is expected to reach \$250 billion by 2026. — *Source: Gartner*

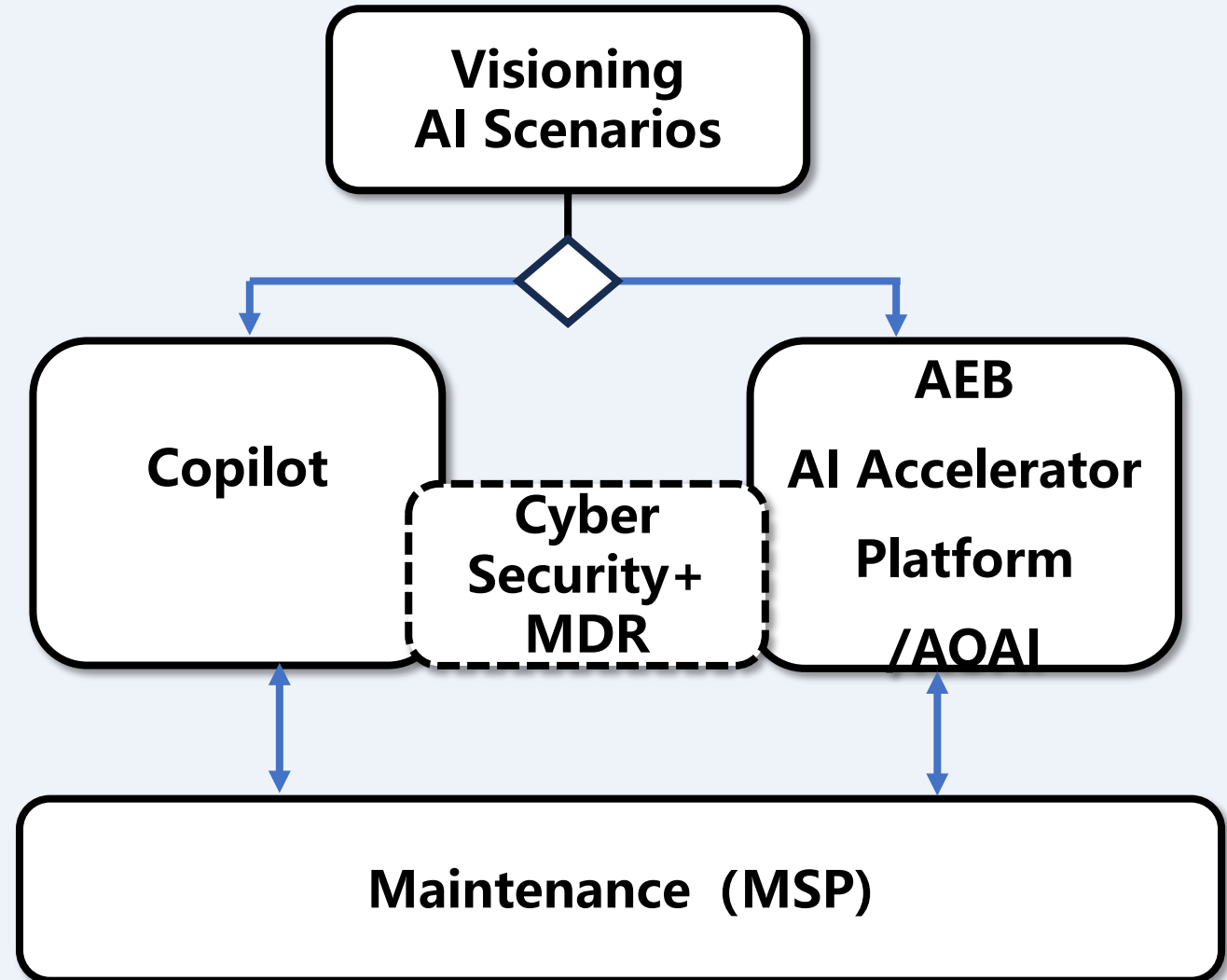
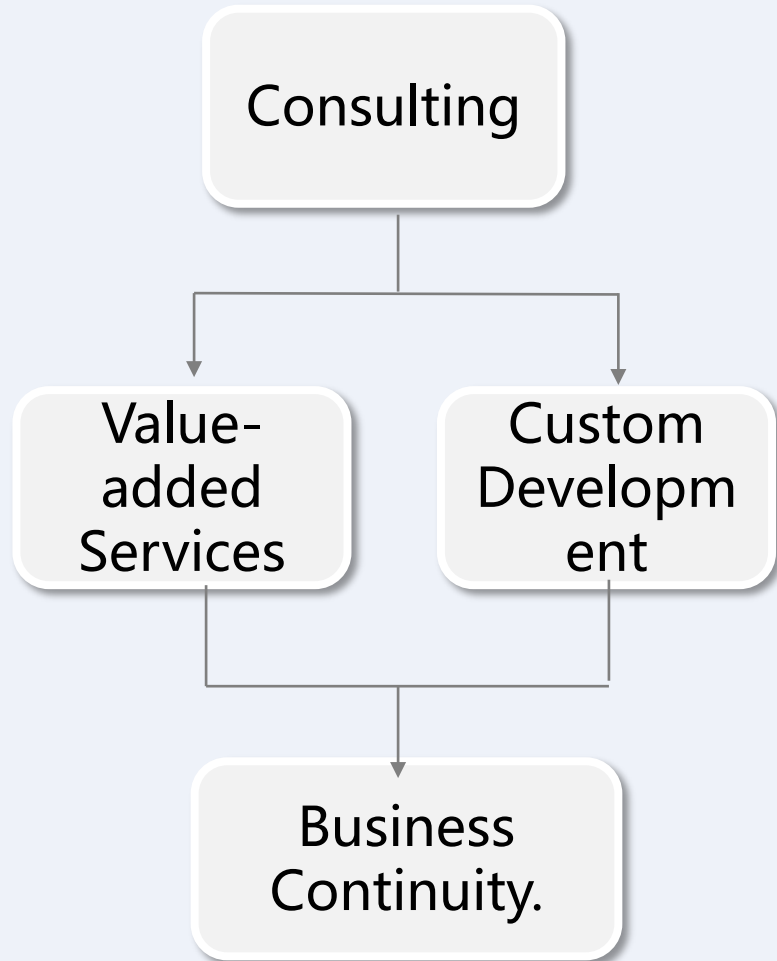
How enterprises can leverage the value of AI?

Responsible AI

Data governance is the core and foundation for unlocking AI value.

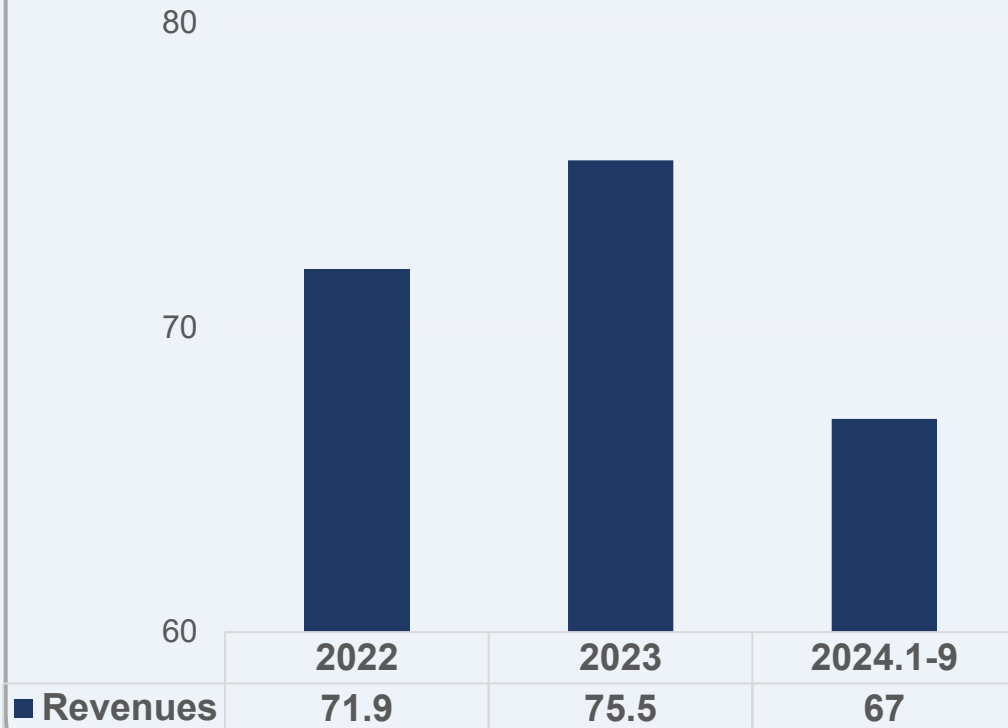
Information security is the safeguard that ensures the continued value of AI.

AI Journey

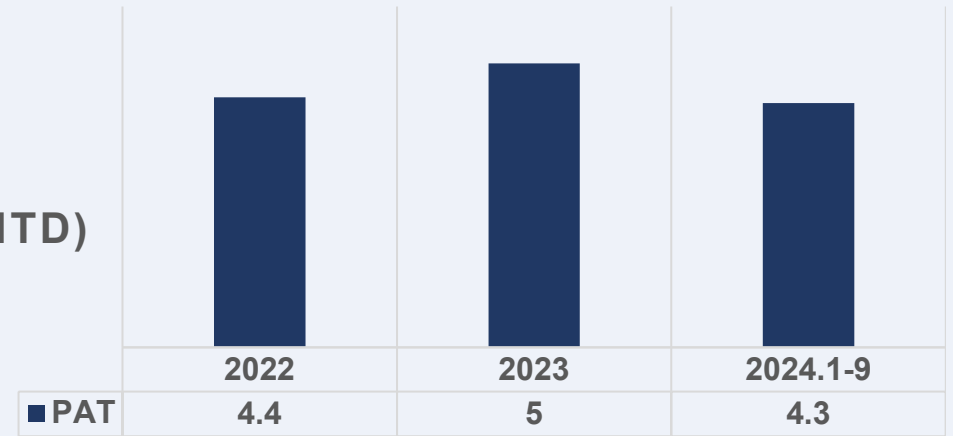


Financial- Revenues/EPS

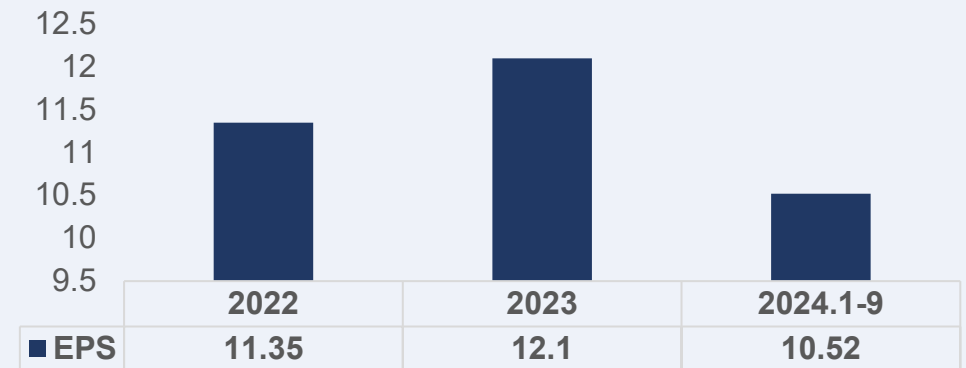
REVENUES (100 M NTD)



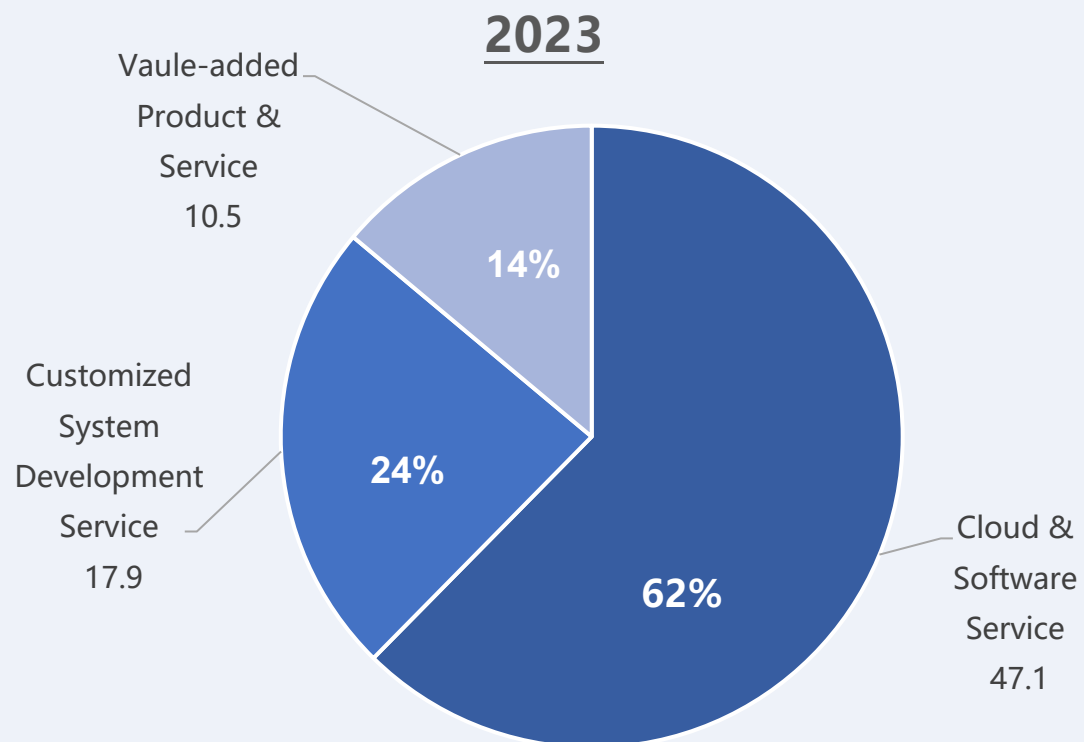
PAT (100 M NTD)



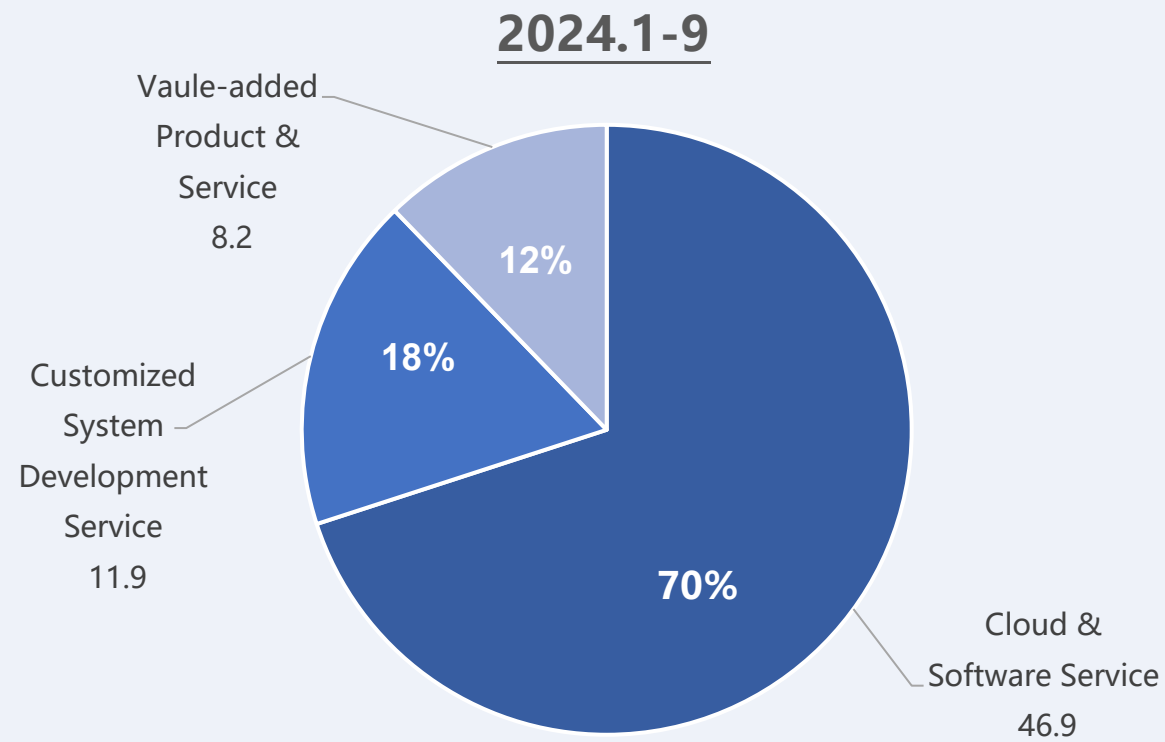
EPS (NTD)



Financial - Revenue by Product lines



- Cloud & Software Service
- Customized System Development Service
- Vaule-added Product & Service

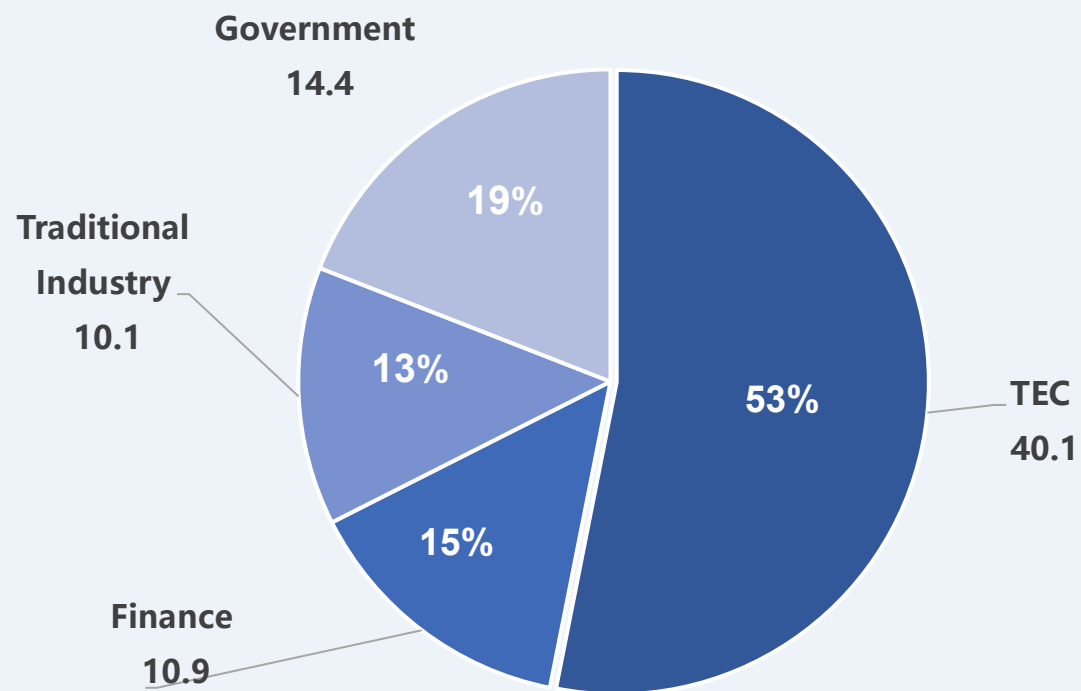


- Cloud & Software Service
- Customized System Development Service
- Vaule-added Product & Service

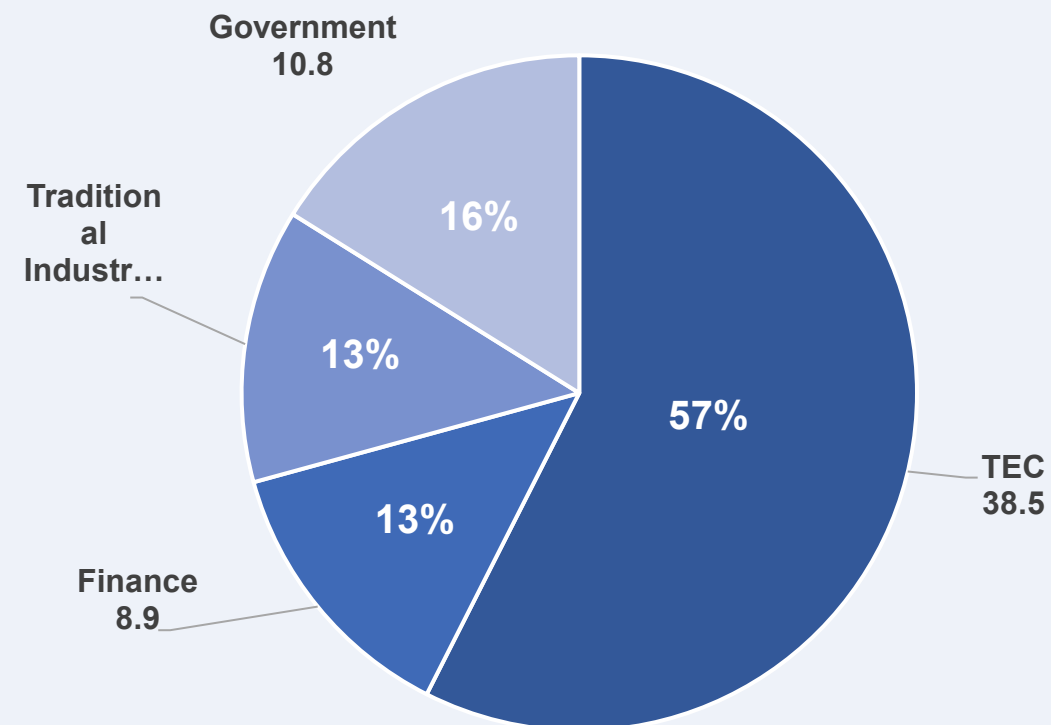
(UNIT : 100 Million NTD ; %)

Financial - Revenue by Sector

2023



2024.1-9



■ TEC ■ Finance ■ Traditional Industry ■ Government

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(UNIT : 100 Million NTD ; %)

Future Plan – Cloud / AI

Grow with Cloud

Cloud Service

- MSP / Security
- Multi / Hybrid Cloud
- Sustainability Cloud



Grow with Partners

Data / AI

- Vertical Application
- Enterprise GenAI
Deployment
- Microsoft 365 Copilot
Deployment
- Data Governance / Platform



Grow with Clients

Go Regional

- China Market
- Southeast Asian Market





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***The Best
is Yet to Come !***