

AEB 宏碁資訊

AEB

Acer e_Enabling Service
Business Inc.

2023.11.30



公司簡介

Enterprise AI Accelerator

Align global best practices
Enable business transformation

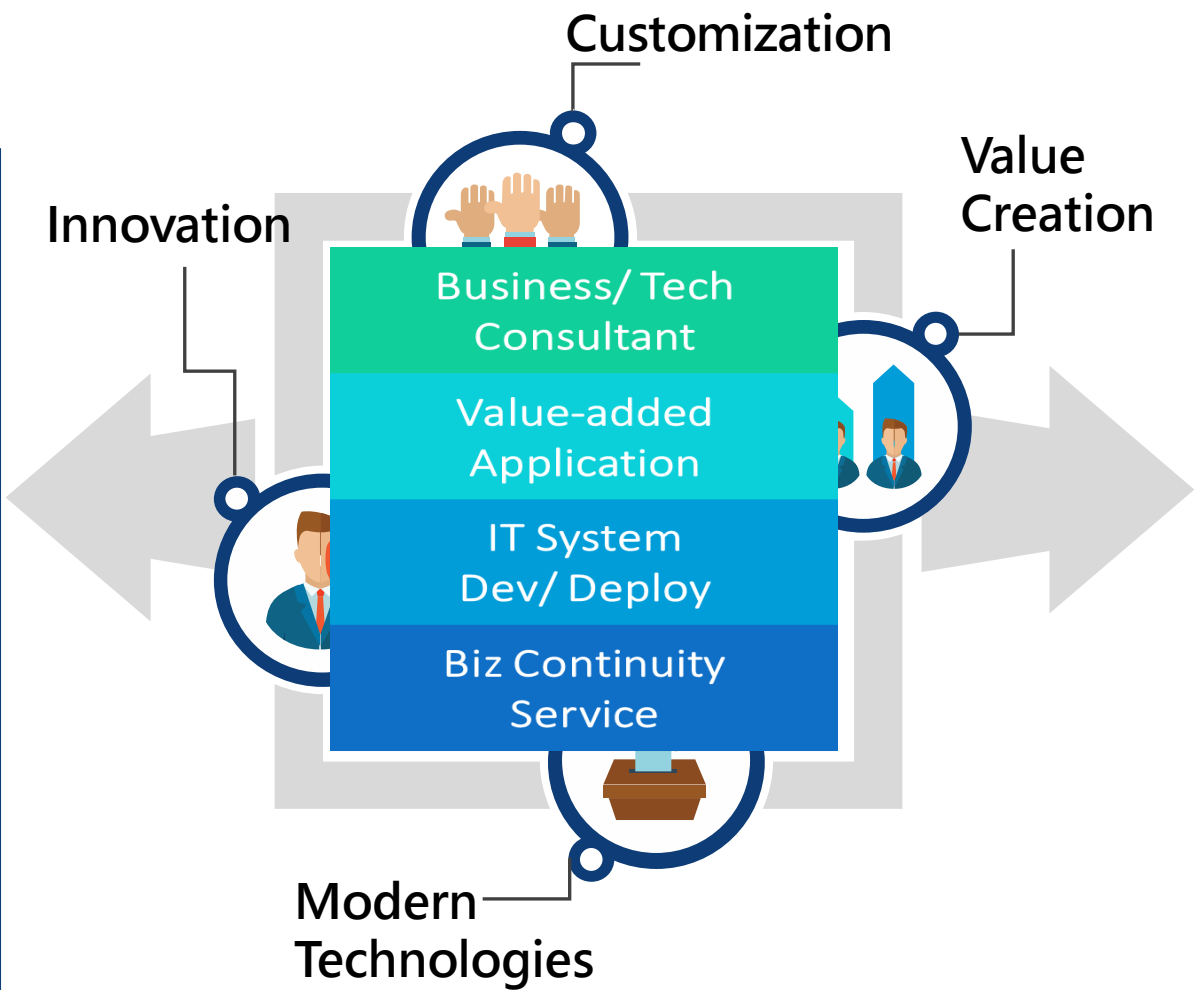


AEB (Acer e-Enabling Service Business Co., Ltd) was incorporated in 2012 as a key strategic investment of global IT leader Acer Inc. in the cloud and IT service segment. AEB aims to be the smart partner of enterprises in pursuit of digital transformation.

Ally with over 200 global top technology vendors, AEB is committed to bring corporates with proven and best-in-class solutions using Gen AI, big data, AR/VR/MR, blockchain, AIoT, etc. It serves more than 2,000 companies across diversified industries, including high-tech, public sector, finance, tradition, telecommunications, manufacturing, retail, logistics and healthcare.

Company	ACER E-ENABLING SERVICE BUSINESS INC.
Office	Taipei, Taichung, Kaohsiung, Shanghai
Date of Incorporation	2012/2/22
Capital Stock	414,490 (NT\$K)
2022 Net Revenues	7,190,000 (NT\$K)
Management Team	Chairman: Jason Chen President: Sandy Chou CFO: Kevin Cheng
# of Employees	320

100



Platform as a Service Provider

AEB PaaS Portfolio



iCMP-MSP service



eBook Platform



ePayment



eTicketing Platform

Innovation

Business Model

R&D

Integr
ation

Comm
ercial

Go Big Strategy

New PaaS

New Field/Market

Awards/Achievement

3 Consecutive Years Global ICT Award

- 2021 & 2022 WITSA
Public/Private Partnership Award
- 2020 WITSA
Covid-19 Best Industry Solution



2022
Taiwan Ministry of Culture



2021
Taiwan Sport Administration, Ministry of Education.



2020
Taiwan Centers for Disease Control

*The Global Innovation and Tech Excellence Awards of the World Information Technology and Services Alliance (WITSA) are often referred to as the 'Oscars of the ICT industry'.

2023 ASOCIO ICT Award

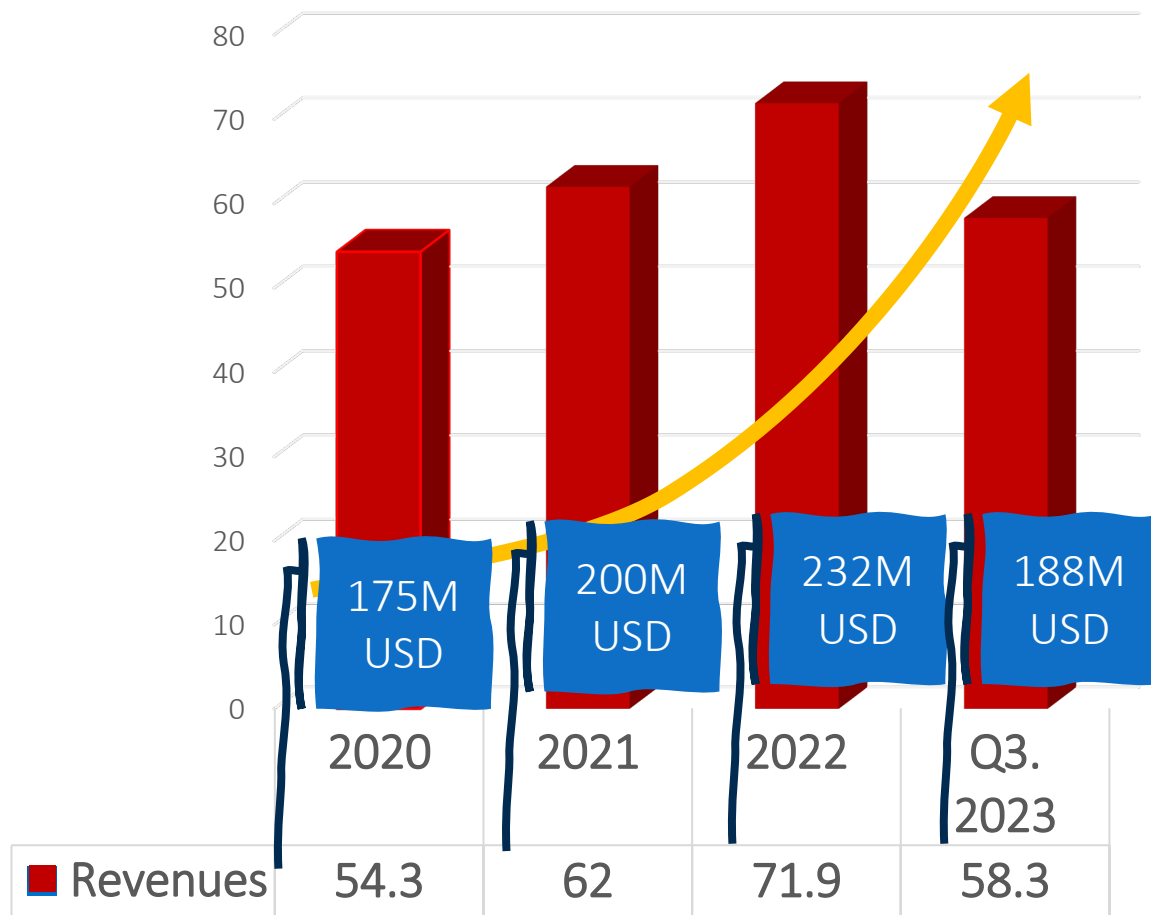
AEB was honored with the 2023 ASOCIO ICT Award - Ed Tech
「Taiwan National Exam Digital Platform」
Built for Taiwan Ministry of Examination



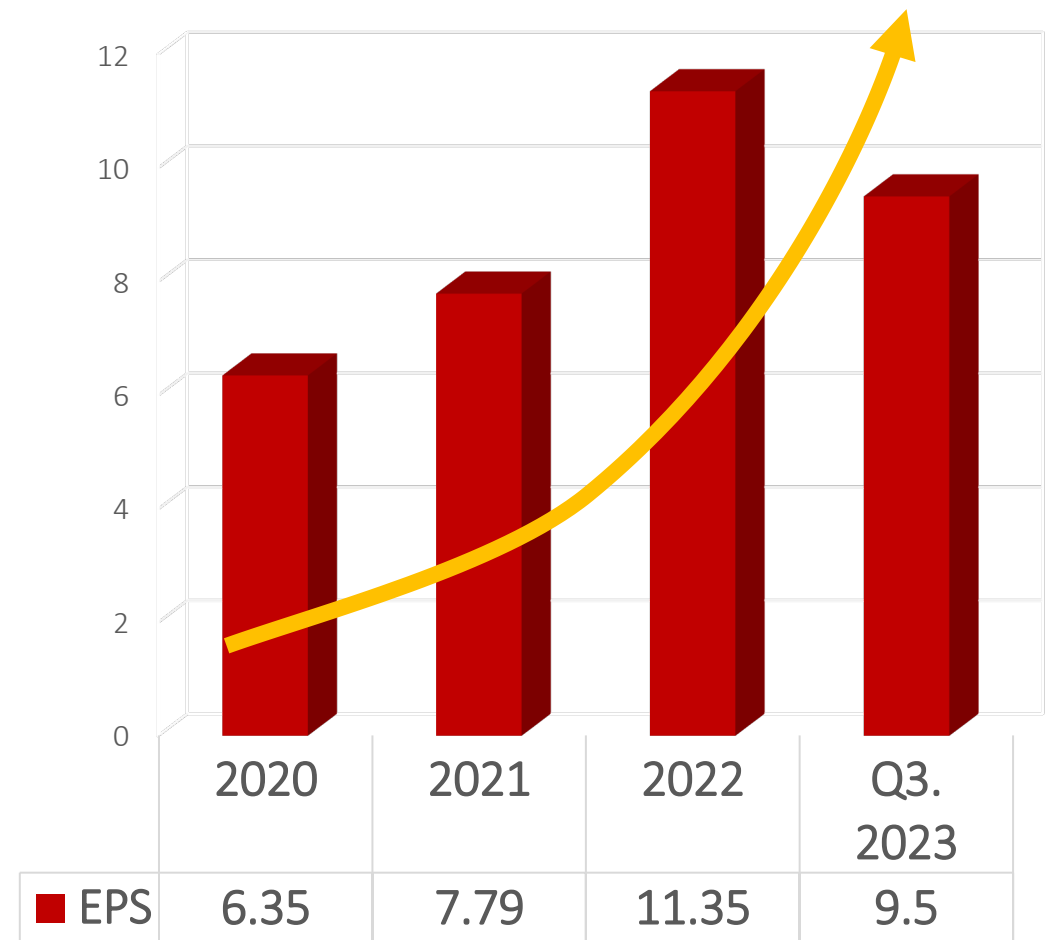
The Asian-Oceanian computing industry organization (ASOCIO) is an ICT federation organized by ICT associations representing 24 economies throughout the Asia Pacific.

Financial- Revenues/EPS

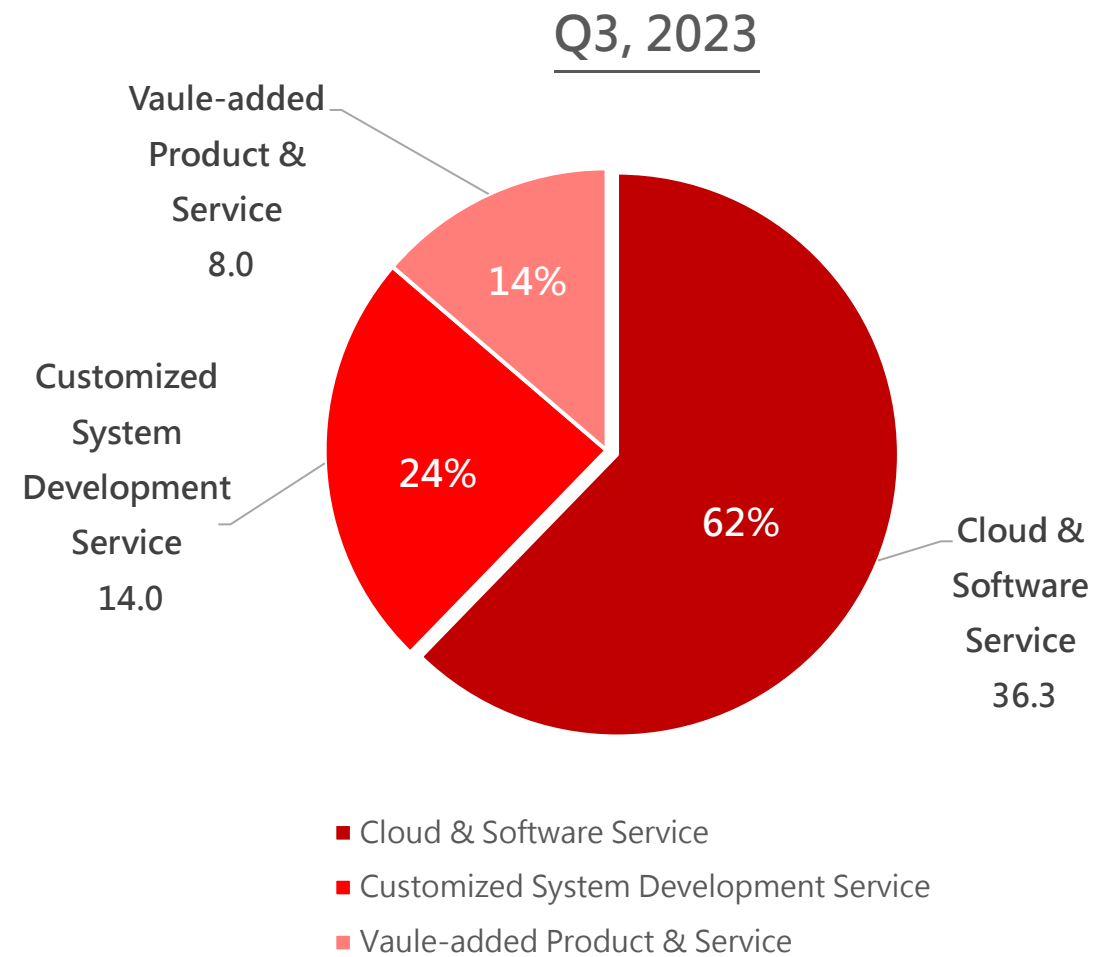
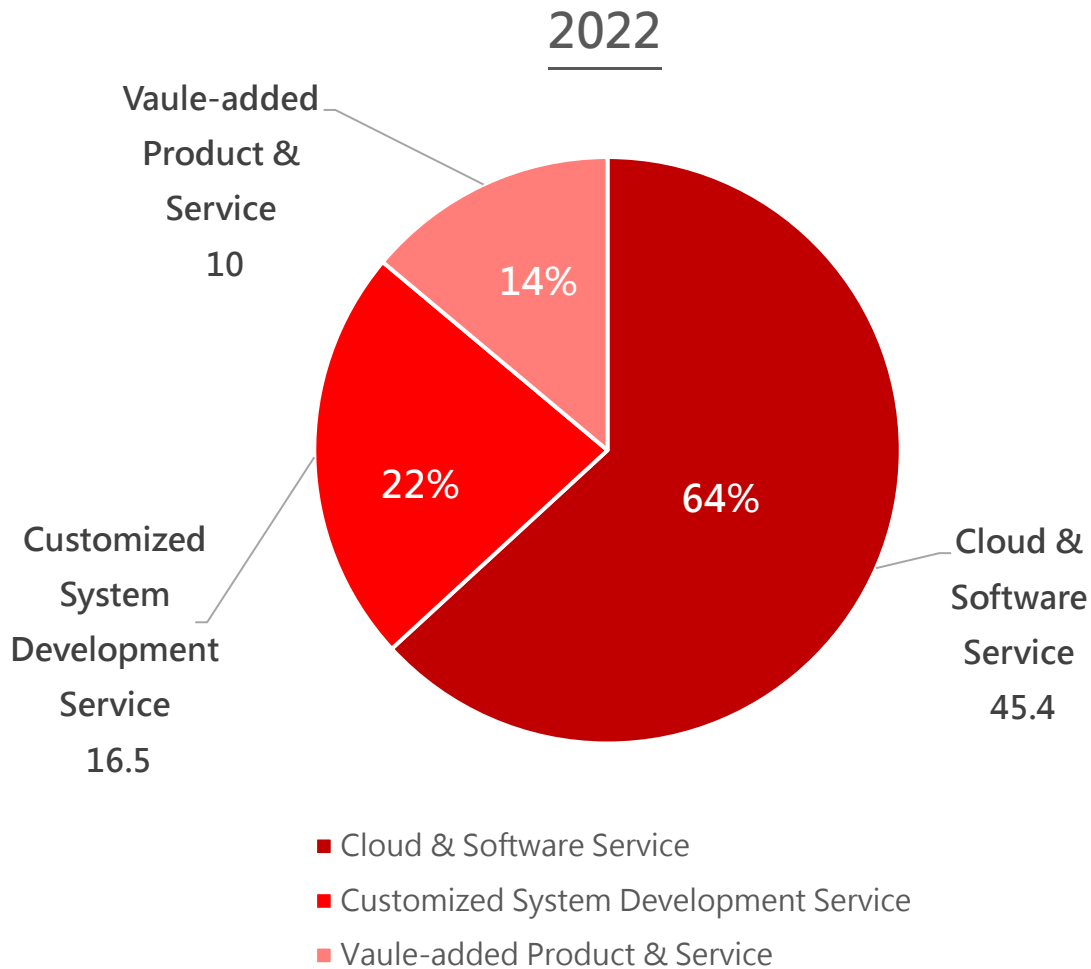
REVENUES (100 M NT)



EPS (NT)



Financial- Revenue by Product lines



(UNIT : 100 Million NTD ; %)

ICT Industry Trends

- The global market for information software and services is estimated to reach US\$2.2 trillion by 2024, featuring a CAGR of 6.5%. Taiwan's revenue reached NT\$562.3 billion, with a CAGR of 13.4. *Source: Taiwan Institute for Information Industry.*
- Gartner projects global public cloud spending to reach US\$490 billion by the end of 2022, with a CAGR of 19% from 2022 to 2027. The growth rate in the Asia-Pacific region (excluding Japan) surpasses that of Europe and the United States, boasting a CAGR of 24%. Taiwan's performance is particularly outstanding, with a CAGR of 27%. *Source: Gartner*
- The global hybrid cloud market is projected to reach US\$104.2 billion in 2022 and is anticipated to grow to US\$312.6 billion by 2028, exhibiting a CAGR of 19.1% from 2023 to 2028. *Source: IMARC Group*
- By 2032, generative AI is expected to account for 10% to 12% of IT hardware, software services, advertising expenditures, and gaming market expenditures, which is currently less than 1%. *Source: Bloomberg Intelligence*

Business Strategy

Grow with Cloud

Grow with Partners

Grow with Clients

Cloud Service

- MSP/ Security
- Multi/Hybrid Cloud
- Sustainability Cloud



Data/ AI

- Azure Open AI
- Data Governance/ Platform
- Digital Asset Protection
- Vertical Application



Go Regional

- China market
- SEA
- India





Q & A