

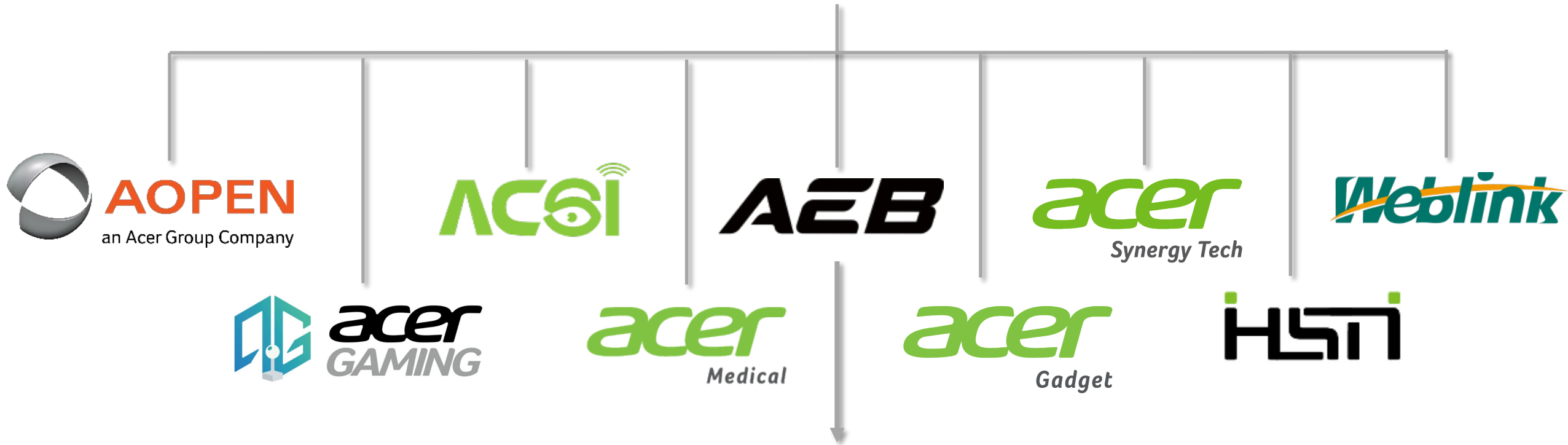
AEB 宏碁資訊

6811 AEB

**Acer e-Enabling
Service Business Inc.**



Acer Subsidiary-Listed Companies



Acer e-Enabling Service Business Inc.
IT service/ B2B Focus

Position: **Digital Enterprise Enabler**

Mission: **Align global best practice solutions,**

Achieve Enterprise digital transformation.

Teams and Management

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310⁺ professionals

60 +

**Client Success
Managers**

30 +

**Business and IT
Consultants**

180 +

**Platform and Tech.
Architect/ Developers**

Jason Chen Chairman

Biz Strategy/ Co. Governance
University of Missouri MBA
TSMC, Senior Vice President
Intel, Corporate Vice President

Sandy Chou President

Client Success/ Biz Growth
NTU EMBA
Acer, Biz Software BU, GM
Acer, Key Account, Director

Tayu Cheng CSO

Value-Added/ PM Service
Univ. of Massachusetts, Master
of IE
Acer Mega-Micro Key Tech.
Director
III project manager

Kevin Cheng CFO

Biz Model/ Financial MGT.
UC Riverside MBA
Acer Global Fin., Chief Tax Officer
Taiwan Lottery, CFO

AEB – Core Competences

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- Missioned to Align global best practice solutions and Achieve corporate digital transformation, the team in AEB is built around C3A+P competences:
 - Cloud_Service: Private Cloud/ Public Cloud/ Hybrid Cloud/ Cloud Managed Service
 - AIoT: Smart Retail/ AI Ward/ Smart Inspection/ AI Factory
 - Application: Mobile/ Web/ Commercial/ e-Commerce/ Value-added system integration/ Turnkey develop & deploy
 - Appliance: Network and Edge Computing/Edge devices
 - PaaS: iCMP Platform/eBook Platform/ ePayment Platform/ Ticketing Platform

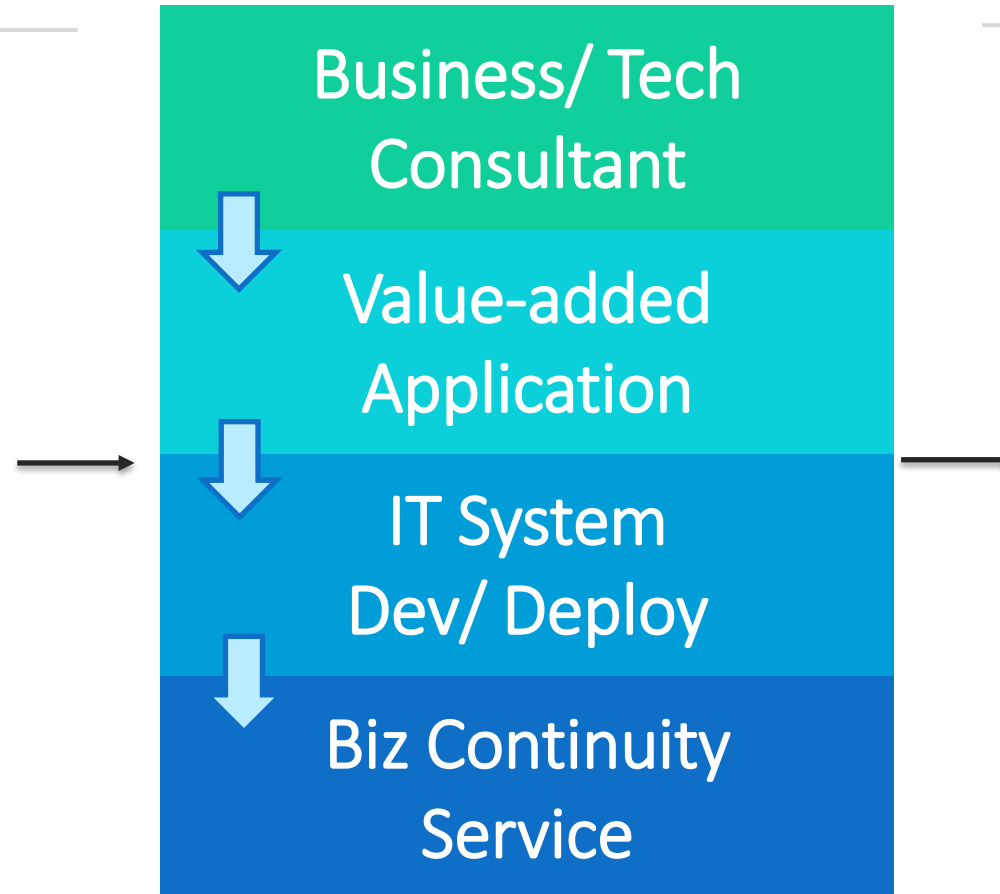
AEB – Key Accounts Focus

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200⁺ partners

• Key Offerings

2000⁺ clients



- High-tech
- Gov./ SOE
- Financial
- Tradition/SME
- Manufacture
- Medical
- Healthcare

AEB – Platform as a Service Provider

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AEB PaaS Portfolio



iCMP-MSP service



eBook Platform



ePayment



eTicketing Platform

Innovation

Business Model

R&D

Integr
ation

Comm
ercial

Go Big Strategy

New PaaS

New Field/Market

Recognitions/ Awards

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Cloud



Taiwan Microsoft
Best of Cloud Management
Service Provider



Taiwan Microsoft
Best of Cloud Service
Provider



Microsoft
Partner of the Year
Awards



Taiwan Microsoft
Best of DX Service Provider

Top Vendor



Autodesk



Adobe



Commvault



Forescout



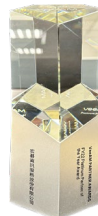
HPE



Quest



Trend Micro



Veeam

ESG



Fubon
Sustainable Supplier



Taiwan Mobile
Sustainable Supplier



FarEast
Sustainable Supplier



AEB Won The 2023 Elite Vendor Award
by Taiwan CIO IT Magazine Survey Report

Recognitions/ Awards

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#1 Taiwan Microsoft Certified

- Microsoft Solutions Partner in 6 fields*
- Microsoft Specialization
- Microsoft Azure Expert Managed Provider (MSP)
- Microsoft License Solution Partner (LSP) & Cloud Service Provider (CSP)

* Data & AI (Azure), Digital & App Innovation (Azure), Infrastructure (Azure), Modern Work, Security, Business Applications



台灣微軟解決方案合作夥伴
Azure - 資料與 AI
Azure - 數位和應用程式創新
Azure - 基礎結構
現代工作
安全性
商務應用程式



台灣微軟進階專長合作夥伴
身分識別與存取管理
資訊保護與管理
威脅防護
雲端安全性



台灣微軟 Azure 專家/受管理的服務提供者
Azure Expert Managed Service Provider Program (MSP)



台灣微軟授權解決方案合作夥伴
License Solution Partner (LSP)
Cloud Solution Provider (CSP)
Surface PC Authorized Reseller
Surface Hub Authorized Reseller

500+ Cert. 180 Engineers



| VMware Enterprise Partner



| Veeam Partner



| Autodesk 授權經銷商



IT Security



PMP



Dep.
Management



ISO

3 Consecutive Years Global ICT Award

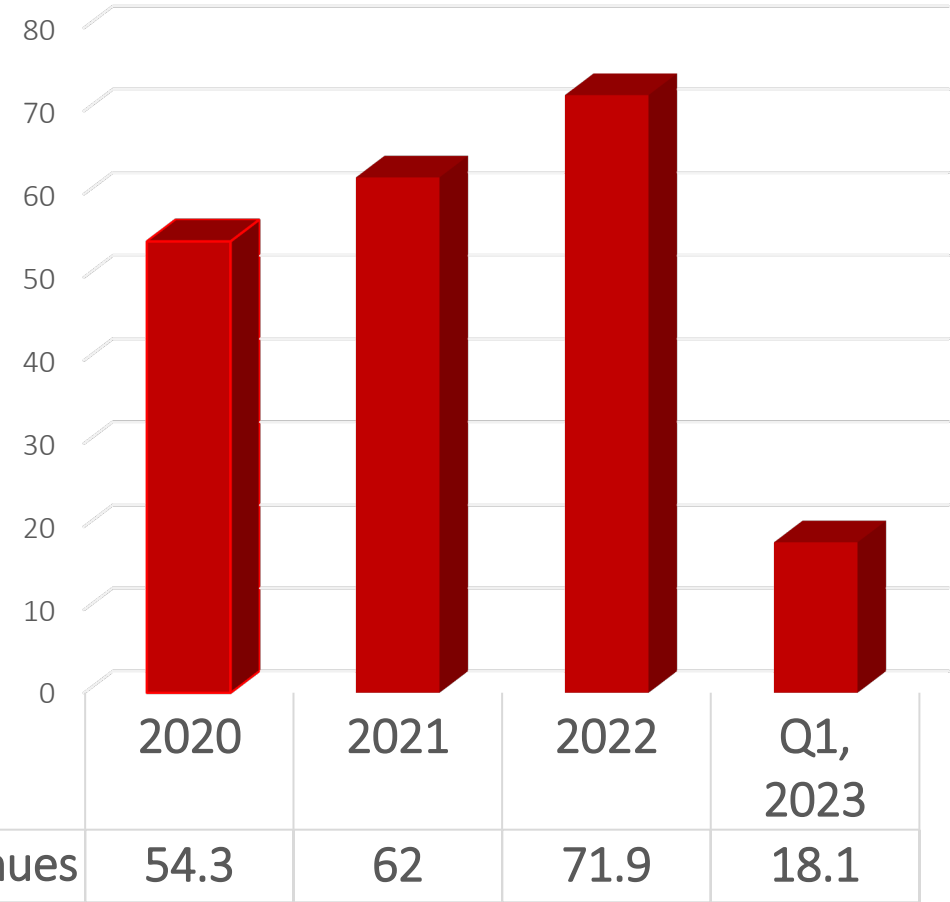
- 2021 & 2022 WITSA Public/Private Partnership Award
- 2020 WITSA Covid-19 Best Industry Solution



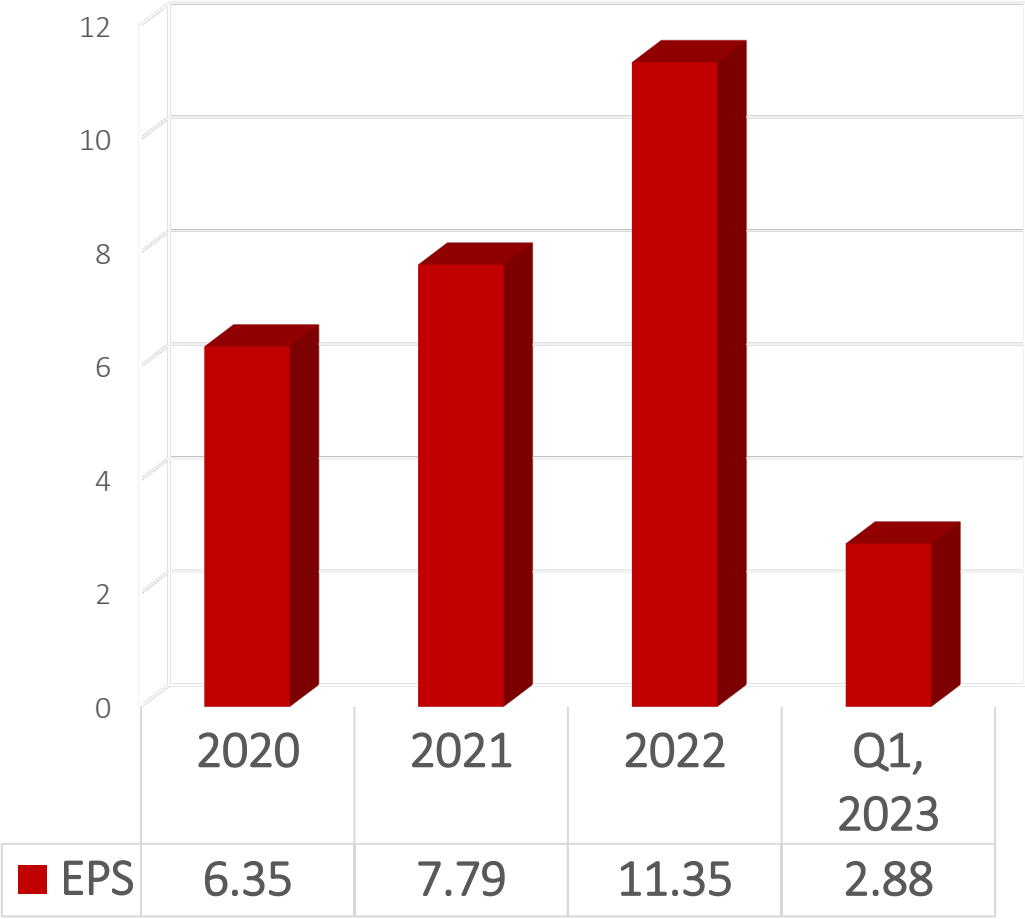
Financial- Revenues/EPS

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REVENUES (100 M NT))

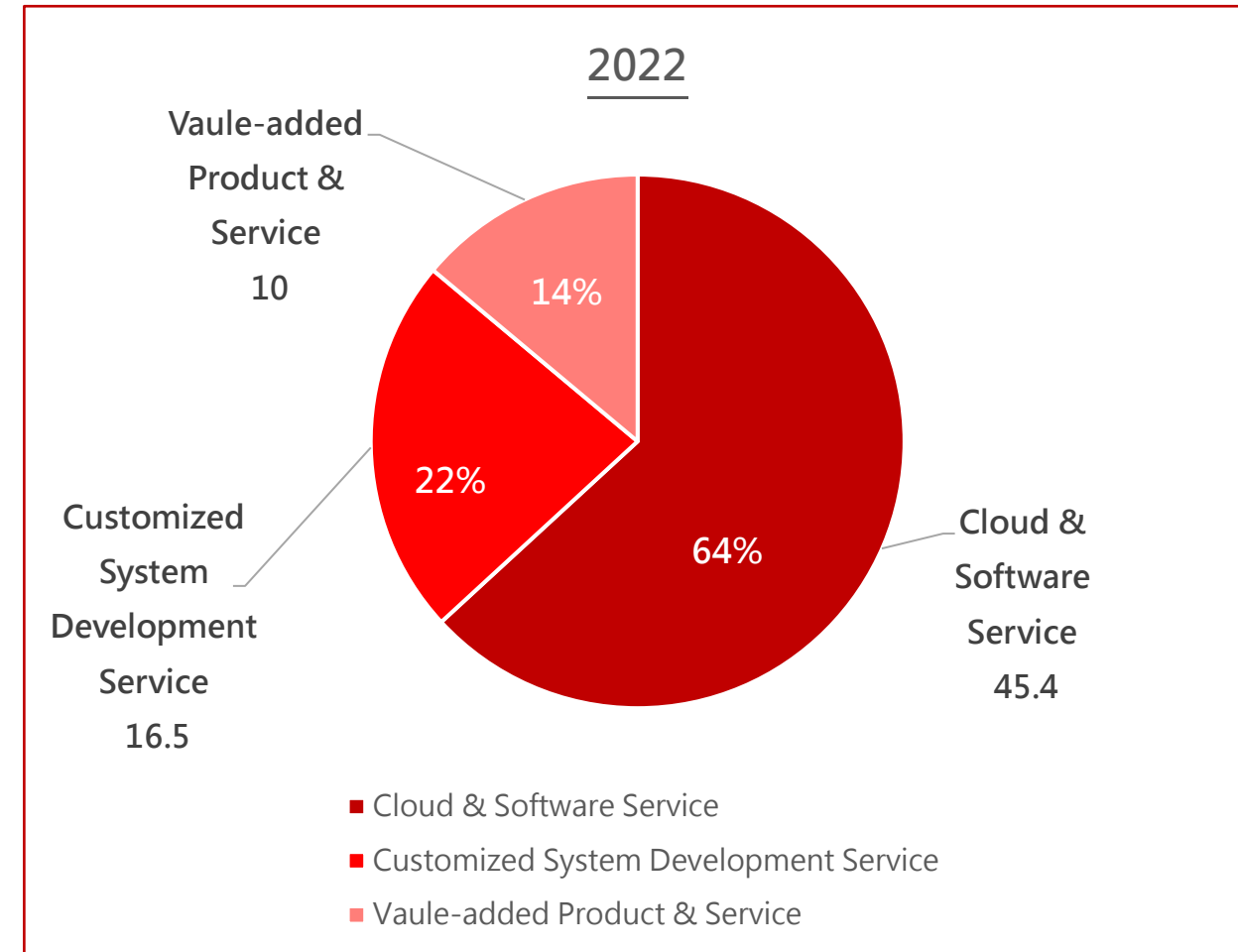
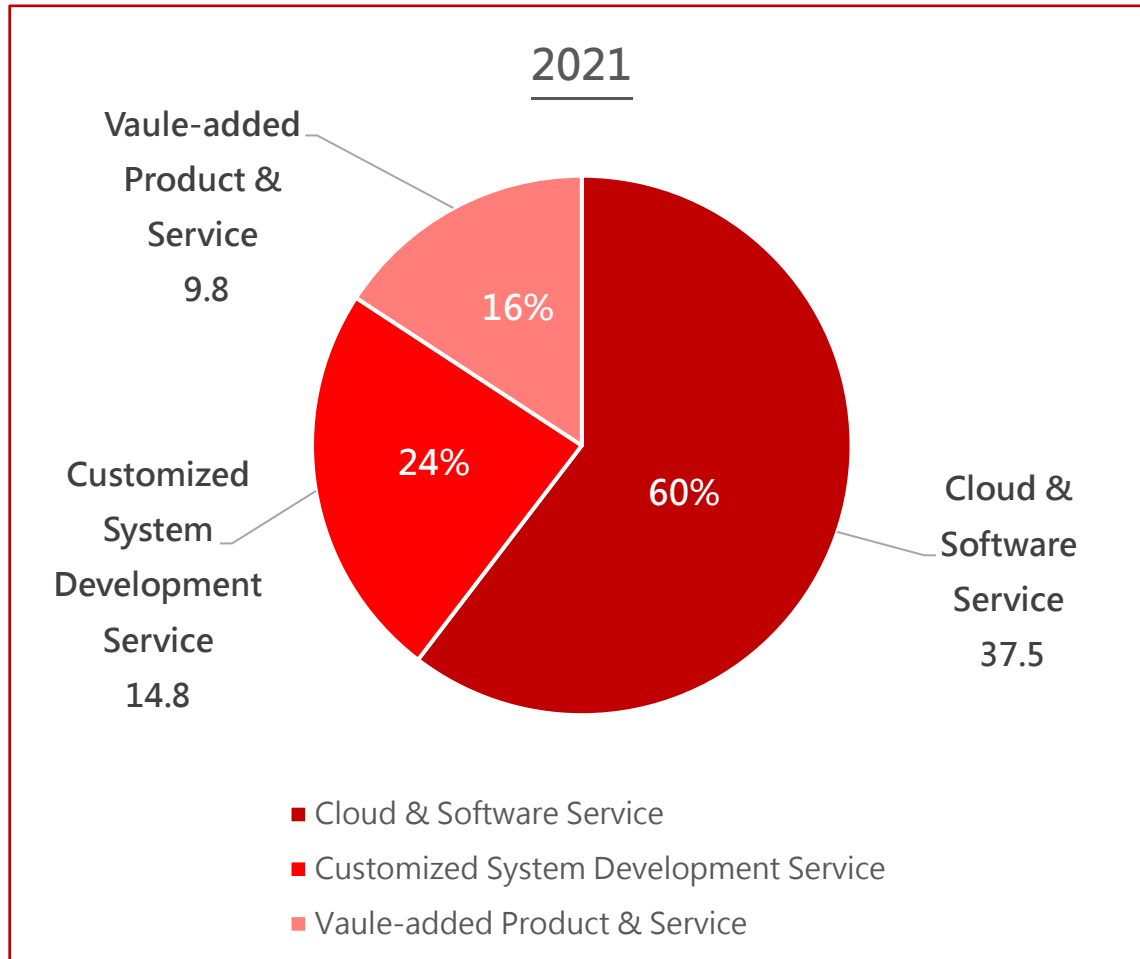


EPS(NT)

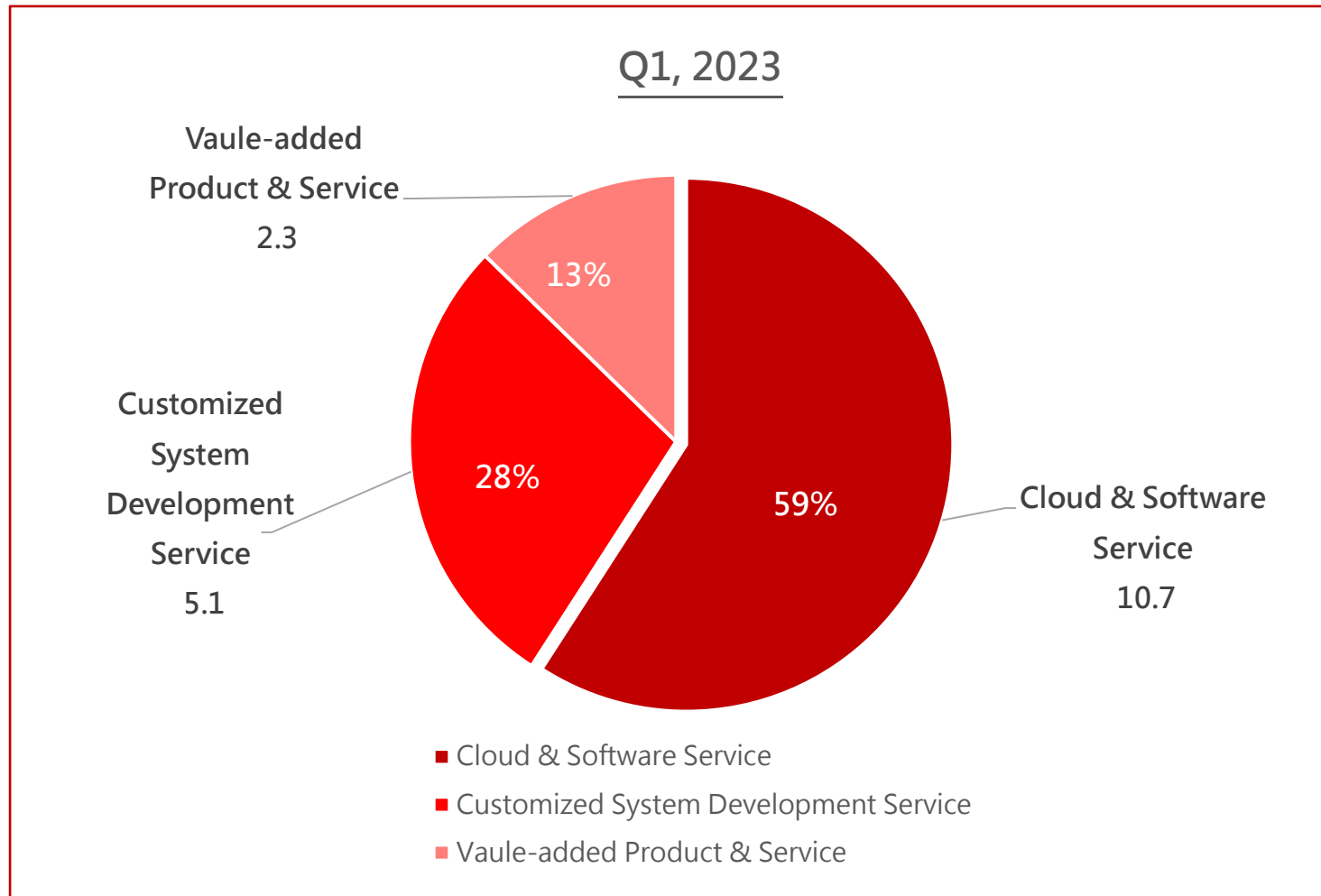


Financial- Revenue by Product lines

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Financial- Revenue by Product lines (Q1, 2023)

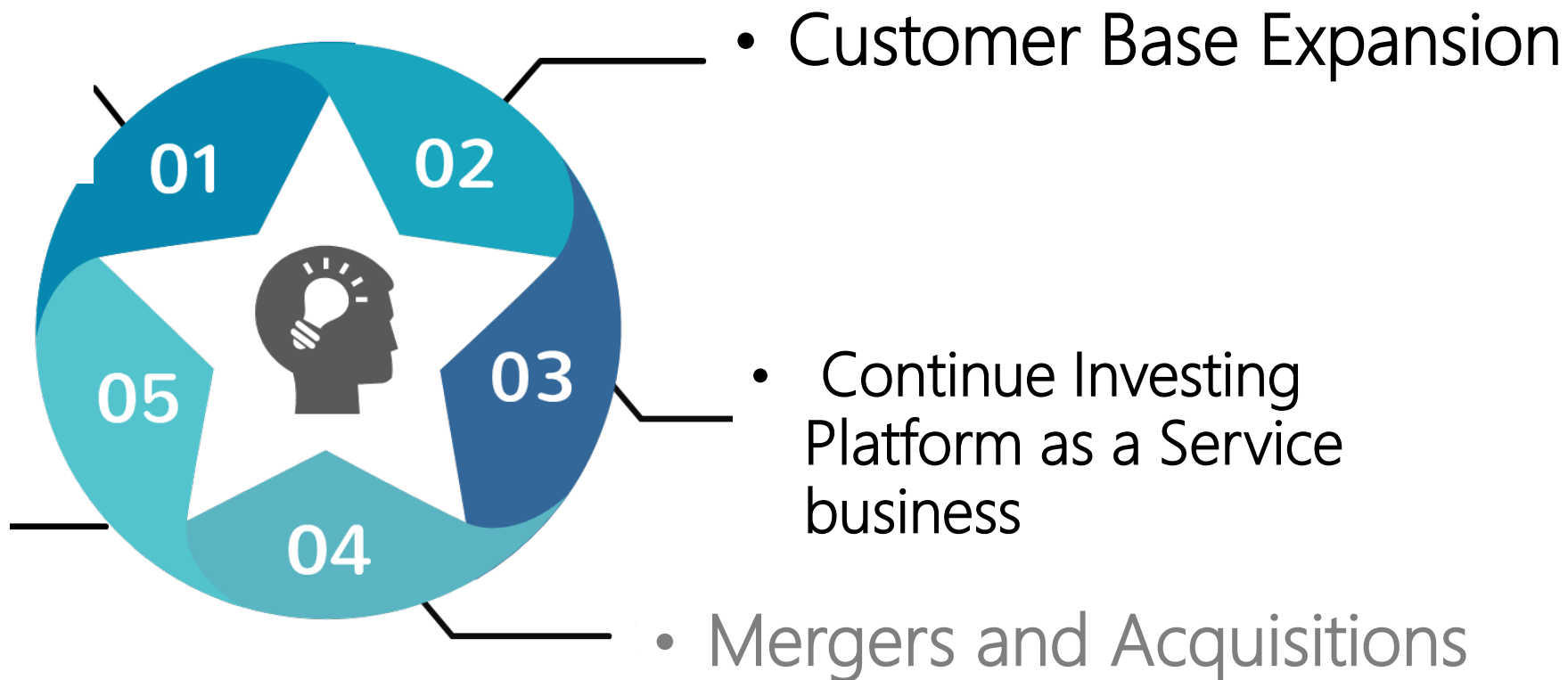


Next Step

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- Increase Product Portfolio

- Rollout Overseas Markets



Continued Focus on Cloud Strategy



Investing in IT Security Solutions



International Market Development



Summary

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AEB
an Acer Group Company

Digital Enterprise Enabler.
Achieve Enterprise digital transformation

AI 2.0
Focusing in Intelligent
Solutions

Data Governance
The Last Mile in
IT Security



*The Best
is Yet to Come !*